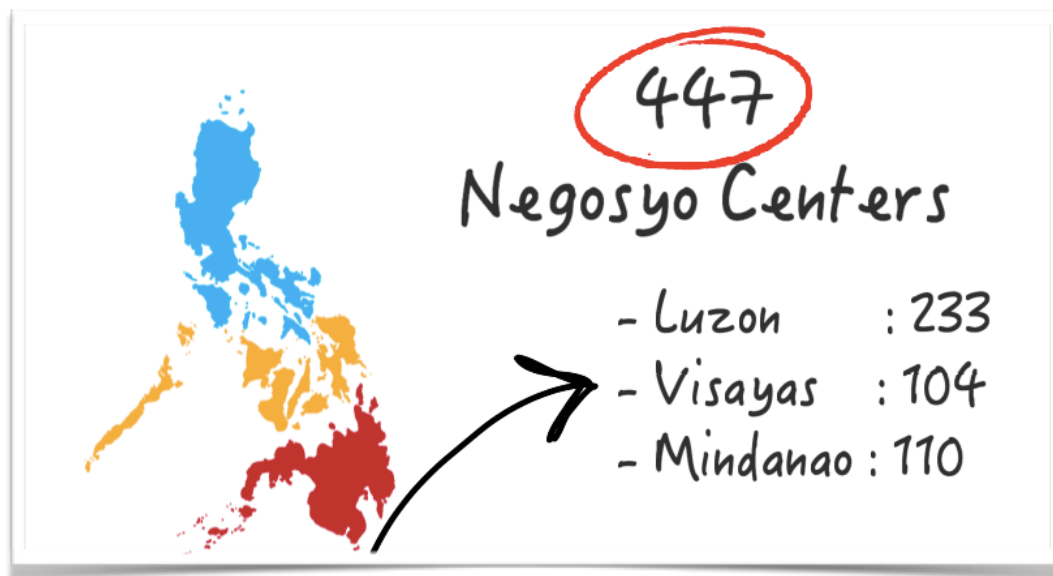


## *Negosyo Centers Reach 447 Nationwide (as of December 31, 2016)*



There are now **447 Negosyo Centers** operating in various cities and municipalities throughout the country, bringing the services of government closer to MSMEs, particularly the small businesses. These centers have been established in strategic locations that are easily accessible to the public, particularly the MSMEs. Support structures have been put in place from both private groups and government agencies, most especially the Local Government Units, to ensure the effective delivery of services.

413 Cities and Municipalities host 447 Negosyo Centers. As of date, there are now a total of 104 cities with Negosyo Centers, accounting for 72% of the total 143 cities in the country. On the other hand, a total of 309 municipalities already have Negosyo Centers, representing 22.5% of the total 1,373 municipalities in the country.

Locations. Of the 447 centers as of date, 353 Centers are LGU-run, while 75 Centers are located in DTI Offices, 68 in DTI Provincial Offices, and 7 in the Regional Offices. There are 12 Negosyo Centers managed by the Academe, 4 in Malls, and 3 were set up in partnership with local chamber organizations and Villar Foundation.

*"The milestones we have achieved through the Negosyo Centers have been truly remarkable. In just barely 2 ½ years, we now have 447 centers established all over the country, bringing government's services closer to our people, particularly the MSMEs. This is indeed a manifestation of our resolve to make growth more inclusive, one that will be felt down to the grassroots", DTI ROG Undersecretary Zenaida Cuison-Maglaya said.*

## Negosyo Centers Widen reach thru an Increase in the Types of Centers Established



The Centers are classified into three types, namely: Full Service, Advanced, and Basic Centers. Each type differs from the others in terms of the : (a) package of services offered; (b) amenities and size of office spaces; and, (c) number of Business Counsellors deployed and their capabilities/expertise.

Of the 447 Centers, there are now 135 Full Service Centers operating in the country, 148 Advanced Centers, and 164 Basic Centers.

Of the total, 233 centers are operating in Luzon, followed by 104 centers in Visayas, and 110 centers in Mindanao.



**Negosyo Centers launched during the Duterte Administration.** Under the new administration which commenced on July 1, 2016, there were 197 Centers established until the end of the year; 41, 71, and 83 Negosyo Centers are Full Service, Advanced, and Basic types, respectively.

*data as of December 31, 2016*

## 1286 Business Counsellors Manning Negosyo Centers

There are 1,286 Business Counsellors currently manning the 447 Centers. They are mostly deployed by the Department of Trade and Industry (DTI) and the Local Government Units (LGUs).

Of the total, 329 were hired for this purpose and are working together with the 248 LGU staff and 485 other warm bodies assigned by the NGOs, academe, and other partners. The bulk of the work force are DTI personnel, numbering to 553 who serve as their mentors and coaches.



The Business Counsellors were trained on Small Business Counsellors Course 101: Diagnosing an Enterprise, before they were fielded. About 52 trainings were already conducted in 2016, to include the following: Orientation on BMBE Law and FDA Registration, Orientation Workshop on Disability Sensitivity, Training on Business Plan and Project Proposal Preparation, Service Design Workshop, Digital Marketing, as well as a number of sessions under the Mentor Me program.

*"The Business Counsellors are now the new face of DTI, manning the Negosyo Centers and providing a diverse array of business development services to as many MSMEs in as many areas throughout the country. This is a very important role, requiring of them critical knowledge and skills -- thus the need to equip them, and equip them well",* explained DTI ROG Undersecretary Zenaida Cuison-Maglaya.

Succeeding trainings will be more challenging as five new courses will be opened for the Business Counsellors that will cover marketing, financing, investment promotion, operations management, and business environment.

*data as of December 31, 2016*

## Negosyo Centers Assist 524,370 Clients

### 524,370 Clients Served

58% - 302,362 Existing Clients Assisted

10% - 50,999 New MSMEs Created

32% - 171,009 Potential MSMEs



- 215,641 Male (41%)

308,729 Female (59%) -



data as of November 30, 2016

The various Negosyo Centers nationwide have assisted a total of 524,370 clients as of November 30, 2016. Of these, 58% (302,362) are existing; 10% (50,999) are newly created clients, while 32% (171,009) are potential entrepreneurs.

In terms of gender, 59% of the total clients served are female, while 41% are male. In total, the 447 Negosyo Centers have catered to an average number of 47,670



clients a month.

### Clients Assisted during the Duterte Administration.

There were 240,340 clients assisted from July 1 to November 30, 2016 during the Duterte Administration.

## Government Efforts Bolstered thru 717,784 Services Rendered

An estimated 47% of the services rendered by Negosyo Centers were mostly in **Business Name Registration** and helping clients on the other business registration requirements of other government agencies. **Business Advisory** and **Business Information Advocacy** made up 53% of the services rendered, focusing on various business development services tailored according to the client's needs. This includes product development, trade promotion, financing facilitation, investment promotion, and SME counselling.

### 717,784 Services Rendered

47% Business Registration

53% Business Development Services



- 2% Product Development
- 3% Access to Market
- 3% Access to Finance
- 2% Investment Promotion
- 55% Trainings and Services
- 27% MSME Data/Information
- 8% Other Services

data as of November 30, 2016

**Product Development:** The Centers have conducted product clinics, came up with product catalogues, assisted clients on their packaging and labelling designs, as well as prepared product profiles.

**Access to Market:** Other than joining trade fairs, selling missions, and product selling thru Pasalubong Centers, Negosyo Centers have also encouraged clients with market-ready products and services to promote and reach out to new markets thru the digital marketplace.

**Access to Finance:** Loan applications were endorsed to partner Financing Institutions, namely Small Business Corporation, Landbank of the Philippines, Bank of Makati among others.

**Business Information and Advocacy:** Technical, market, and investments related materials were disseminated and information campaigns were conducted through publications and thru technology, managerial and entrepreneurship trainings, seminars, and dialogues. These trainings and seminars conducted by the Centers numbered to 6,653, participated in by 210,800 clients.

**OFW Help Desks.** OFW Help Desks are being set-up in Negosyo Centers nationwide to serve the needs of the country's growing number of Overseas Filipino Workers (OFWs) and/or their families who intend to pursue micro enterprise ventures. This is being done in cooperation with the Department of Labor and Employment (DOLE) and the Overseas Workers Welfare Administration (OWWA) in support of the Reintegration Program for OFWs through the Negosyo Centers.

data as of November 30, 2016

## SBCC 103 Training Module Rolled Out in 2016

To better capacitate Negosyo Center Business Counsellors in assisting the growing number of MSMEs, Negosyo Center Program Management Unit (NC PMU) in partnership with DTI Human Resource and Administrative Service (HRAS) rolled out the Small Business Counsellors Course (SBCC) 103: Strategic Marketing. It focuses on a vital aspect of business, zeroing on marketing management and strategies.

SBCC 103: Strategic Marketing is a five-day training module that focuses on developing the skills of Business Counsellors in conducting sessions in marketing management and strategies. It is designed to engage participants in applying the theories they have learned from lectures which utilize simulated realistic situations.

DTI-ROG USec. Zenaida Cuison-Maglaya eagerly pushed for the pilot run of SBCC 103: Strategic Marketing. *"It is our objective that by the beginning of 2017, DTI-ROG can start taking steps to strengthen the capacity building program for Business Counsellors. After all, SBCC 103 module does not only enrich the existing knowledge of Business Counsellors, but also hones them to become effective counsellors"*, she said.

This month, SBCC 103 was piloted in regions NCR, CAR, 1, 3, and 6, while other regions are scheduled to run their own SBCC 103 trainings in 2017.

Several private firms were tapped by NC PMU to conduct the said training for the regions: UP Institute of Small Scale Industries (UP-ISSI), Association of Development Facilitators and Enterprise Counsellors (ADFEC), Leading Entrepreneurs Towards Seizing Global Opportunities (LET'S GO Foundation), and Wissen-Solomon. UP-ISSI facilitated the SBCC 103 Training in CAR and Region 1, while ADFEC facilitated the training for Regions NCR, 3 and 6. They are all ready to take part in capacity building trainings scheduled for 2017.

*data as of December 31, 2016*

## NC PMU Holds 2016 Year-End Assessment Cum Training



The Negosyo Center Program Management Unit of the Department of Trade and Industry (DTI) conducted a Year-End Assessment cum Training last December 20-21, 2016 in Makati City. The two-day event was attended by 39 Regional Focal Persons, NC Regional Coordinators, and IT staff who were divided into two groups.

The first group, consisting of 16 IT staff representing each of the Regional Offices, were trained on the use of newly established systems and projects which will commence implementation on January 2017, to include the following:

- **Negosyo Center Monitoring System (NCMS)**, which is a more improved version of its predecessor, as it will now automatically generate reports from the regions' inputs, thus saving on time, effort and resources;
- **Negosyo Center micro-sites** at [Edukasyon.ph](http://Edukasyon.ph) which provides a platform with which to promote Negosyo Center trainings, as well as enables MSMEs to conveniently register to Negosyo Center trainings; and,
- **MyLegalWhiz app**, an online-based legal knowledge and service platform. Negosyo Centers all over the country will soon experience the benefits of having relevant legal knowledge, guidance, and assistance in providing business counselling for their MSMEs through the said app.

The second group, composed of the 23 NC Regional Focal Persons and NC Regional Coordinators, convened to assess the 2016 Negosyo Center Performance and formulated strategies to further improve the centers' operations in 2017. There was a sharing of experiences which paved the way for a thorough discussion of issues and concerns that affect the establishment and operations of the Centers, as well as the coming up of recommendations to address the same. The most common issues were internet connectivity and the various modes of



## New Negosyo Center Monitoring System (NCMS) Put In Place

NC PMU, with the help of DTI's Information Systems Management Service (ISMS), developed an Automated Monitoring System that will make data encoding for Negosyo Center staff easier and more efficient. The new monitoring system will be used starting January 2017.

In preparation for the implementation of the NCMS in Negosyo Centers, NC PMU held a training for regional IT staff on December 20, 2016 at the DTI-ISMS Conference Room, DTI Building, Makati City. This was held side-by-side with the NC Yearend Assessment attended by NC Regional Coordinators at Makati Palace, Makati City. A representative from each region was present in the training facilitated by ISMS staff, Ms. Jenny Rose Espiritu and NC PMU staff, Ms. Kristine Dy.

The NCMS is an excel-based system that is updated real-time. Any changes made by NC staff anywhere in the country will automatically be transmitted to the main database as long as the system is online. The NCMS displays in the dashboard analytics of the data in various graph forms. These can then be toggled based on the data needed by the user so that reports are available at hand anytime.

ARD Doris T. Delima, Program Manager of NC PMU, believes that the new NCMS will relieve some of the burden being experienced by the DTI Regional staff in regularly updating data, as well as provide management with a faster way of generating real time data and preparing reports. This will invariably help the staff focus more on providing assistance to MSMEs.

payment that can be pursued to facilitate Business Name Registration collection. A set of standards was also set up to ably measure the centers' performance in the coming years.

### Learning Visits



Part of the activity for both groups are the learning visits that were lined up for them. Both groups separately went to PenBrothers Inc., a co-working space in Legaspi Village, Makati City where they were briefed about the nature, intricacies, and perks of co-working spaces. The groups were given a company tour and had the opportunity to meet with Mr. Henry Motte-Muñoz, the CEO and founder of Edukasyon.ph, whose headquarter is at PenBrothers, Inc.



The Regional Focal Persons and Coordinators also went to Negosyo Center Mandaluyong to have a personal encounter with another partnership at work, i.e., Globe Fintech Innovations. Mr. Clint Erestain presented the Automated Payment Machines (APM) which will be integrated in the Philippine Business Registry (PBR) system and will be deployed to Negosyo Centers where it is needed.

*"We really intended the Year-end Assessment to not just be a venue for our performance review, but also for another twin yet equally vital objective -- to introduce and capacitate regional DTI staff on new projects and improved systems that we will implement in the coming year, ones that will positively impact in the way our centers are currently being run,"* ARD Dorecita T. Delima, NC PMU Program Manager said.



NC PMU has already released in bulk all of the 43 exhaustive infomercials it has prepared focusing on the Negosyo Center, its services, as well as on the how to's of going into business, business opportunities, and more.

The infomercials were prepared using various media, such as video, video animation, infographics, photo collage, interviews, jingles, etc. These were all packaged and sent out to the 16 DTI Regional Offices for distribution to their respective Negosyo Centers which will in turn show the same to their clients not only in the centers but in the other activities which they will spearhead. The infomercials are as follows:

- 2 Animated Teasers (RA 10644, Business Plan);
- 1 Music Video (Tara Na, Magnegosyo Na!);
- 2 Full Animated Videos (Pagpipili ng Produkto at Klase ng Negosyo, Pagsisimula ng Negosyo);
- 21 Animated Videos of Business Opportunities (Graphic Design, Coco coir Production, Coconut Vinegar Processing, VCO Processing, Coco Vinegar, Arabica Coffee Plantation, Roasted Arabica Coffee Processing, Coffee Shop Business, Dried Fruits Processing, Moringa Leaves Production, Oil Palm Production, Dark Chocolate Processing, Cucumber Production, Pickled Cucumber Production, T-shirt Making, Rag Making, Bangus Deboning, Papaya Atchara Processing, Gravy Mix Processing, and Natural Rubber Sheet Processing);
- 4 Video Ads (RA 10644, Business Registration Assistance, Business Advisory, Business Information and Advocacy);
- 1 NC Interviews;
- 3 Jingles (Malalaking Negosyo, Maliliit na Negosyo, Mag-uumpisa ng Negosyo);
- 1 Jingle (Tara Na, Magnegosyo Na!);
- 4 Island AVPs (Luzon NCs, Visayas NCs, Mindanao NCs);
- 3 Service AVPs (Business Registration Assistance, Business Advisory, Business Information and Advocacy); and,
- 1 NC Centers Launched/Established in 2014-2015.

The DTI Knowledge Management and Information Services (KMIS) was also provided copies of these infomercials, which the said office is now promoting or posting in various social media (You Tube, Facebook, Yammer, etc.).

NC PMU has also produced printed information collaterals such as the NC Booklet (Briefer on RA 10644), NC Flyers (Flyer for Clients, Flyer for Partners), NC Map of Established Centers Nationwide, Tarpaulins, and Newsletters (Issue #1 - November 2016; Issue #2 - December 2016), with more yet to come.

“All of these initiatives are geared toward promoting the Negosyo Center to as many MSMEs all over the country. By beefing up our information campaign, we are able to drum up awareness about the centers and the services they offer, thereby encourage more MSMEs to avail of the centers’ services”, enthused ARD Dorecita T. Delima, NC PMU Program Manager.

## *Project Briefs as a Cornerstone of NC Business Information Advocacy*

One of the printed information collaterals that NC PMU is building up is the production of Project Briefs of Business Opportunities which will be reproduced in book form, as well as through flyers.

The Project Briefs (PBs) of Business Opportunities provide potential and existing entrepreneurs with a bird's eye view of a particular business, which is a shortened version of a full-blown Feasibility Study. It gives a brief perspective about the business which can guide the entrepreneur in determining which business he can pursue. It includes among others the Current Market Trends and Opportunities and Financial Statement (Assumptions, Total Project Cost, Projected Sales and Income, Return on Investment, Payback Period, 5-year Income and Sales Projection, etc.).

The PB Compendium Book has just started pre-production stage, with 149 Shared Service Facility (SSF) PBs submitted by the DTI regions, and 75 Industry PBs prepared by the NC PMU for a total of 224 PBs comprising the PB Compendium Book. Copies of the book will be provided to all the Negosyo Centers all over the country for the information and reference of the Business Counsellors and the DTI staff.

A much shortened version of the 224 PBs will likewise be printed in flyer form for easy distribution to the MSME clients. An initial seven PB Flyers were distributed to all the DTI regions during the recently held SME Summit in Davao City last November 10-11, 2016. These include the following: Coco Sugar Production, Ice Cream Making, Processed Sardines Production, Turmeric Powder Processing, Tofu Making, Food Testing Laboratory, and Tamarind Balls Processing. The other PB Flyers will be successively released in the next few months, which will add to the existing infomercials that the Negosyo Centers have already been provided with.

Already, NC PMU has received favorable comments from the DTI Regional Offices, some of which are as follows:

*“I personally am looking forward to the publication of the book on Project Briefs. This is a material that will really come in handy, as it will serve as a guide for our MSMEs on possible business opportunities that they can explore.”*

RD Myrna P. Pablo, DTI Region CAR.

*“The efficacy with which our Negosyo Centers extend their services depend to a large extent on the availability of a comprehensive, updated, accurate, and relevant database of information. The PBs, whether in book or flyer form, easily respond to this need.”*

RD Cynthia R. Nierras, DTI Region 8.

*“Our Negosyo Centers need as many relevant information materials as possible. The PBs are one such material that every center needs. The information to be had from them will directly help MSMEs, whether start-up or existing, gauge which potential business they can possibly go into. Truly a valuable source of information for entrepreneurs.”*

RD Ibrahim K. Guiamadel, DTI Region 12.



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# 447 NEGOSYO CENTERS ESTABLISHED

135 Full Service  
148 Advanced  
164 Basic

.... in 104 of the 143 cities (73%)  
.... in 309 of the 1,373 municipalities (22%)

## CAR-19

BENGUET: Baguio City  
BENGUET: Baguio City  
KALINGA: Tabuk City  
IFUGAO: Lagawe  
MOUNTAIN PROVINCE: Bontoc  
APAYAO: Luna  
ABRA: Bangue  
IFUGAO: Alfonso Lista  
KALINGA: Tabuk City  
MOUNTAIN PROVINCE: Bauko

## REGION I-25

PANGASINAN: Alaminos City  
ILOCOS SUR: Vigan City  
PANGASINAN: Dagupan City  
LA UNION: San Fernando City  
ILOCOS NORTE: Laoag City  
PANGASINAN: Rosales  
ILOCOS SUR: Candon City  
LA UNION: Batac City  
LA UNION: City of San Fernando  
LA UNION: Santol  
ILOCOS SUR: Tagudin  
ILOCOS NORTE: Burgos

## REGION IV-A-35

QUEZON: Lucena City  
BATANGAS: Batangas City  
QUEZON: Gumaca  
LAGUNA: Los Banos  
CAVITE: Bacoor City  
RIZAL: Taytay  
RIZAL: Antipolo City  
CAVITE: Trece Martires City  
BATANGAS: Lipa City  
LAGUNA: Victoria  
BATANGAS: Tanauan City  
LAGUNA: Calamba City  
CAVITE: Kawit  
CAVITE: Ternate  
CAVITE: Carmona  
LAGUNA: San Pablo City  
CAVITE: General Trias City  
BATANGAS: Bauan

## REGION IV-B-29

MARINDUQUE: Boac  
ORIENTAL MINDORO: Calapan City  
PALAWAN: Puerto Princesa City  
ROMBLON: Odiongan  
ORIENTAL MINDORO: San Jose  
ORIENTAL MINDORO: Victoria  
ROMBLON: Romblon  
ROMBLON: San Fernando  
ORIENTAL MINDORO: Abra de Ilog  
MARINDUQUE: Sta. Cruz  
PALAWAN: El Nido  
PALAWAN: Taytay  
PALAWAN: Roxas  
ORIENTAL MINDORO: Sablayan  
PALAWAN: Brooke's Point  
PALAWAN: Coron

## REGION VI-31

AKLAN: Altavos  
ILOILO: Miagao  
NEGROS OCCIDENTAL: San Carlos City  
NEGROS OCCIDENTAL: Victoria City  
NEGROS OCCIDENTAL: La Carlota City  
NEG OCCIDENTAL: Bacolod City (DTI)  
ANTIQUUE: Valderama  
ANTIQUUE: Tibiao  
ILOILO: Pavia  
ILOILO: Concepcion  
AKLAN: Numancia  
CAPIZ: Sigma  
AKLAN: Lido  
GUIMARAS: Buenavista  
ILOILO: Lambunao  
ANTIQUUE: Pandan

## REGION VII-30

CEBU: University of the Philippines-Cebu City  
BOHOL: Loon  
CEBU: Daanbantayan  
NEGROS ORIENTAL: Bais City  
SIQUJOR: Larena  
CEBU: Carcar City  
CEBU: Tuburan  
NEGROS ORIENTAL: Carlaon  
NEGROS ORIENTAL: Guihulngan  
NEGROS ORIENTAL: Tanjay  
CEBU: Lapulapu City  
CEBU: Consolacion  
NEGROS ORIENTAL: Dumaguete City (LGU)  
BOHOL: Tagbilaran City (DTI)  
SIQUJOR: Siqaur  
CEBU: Cebu City (RO)  
CEBU: Cebu City (PO)  
CEBU: Bogto City  
BOHOL: Tagbilaran City (LGU)  
NEGROS ORIENTAL: Dumaguete City (DTI)  
NEGROS ORIENTAL: Bayawan City  
Cebu: Santa Fe  
Cebu: San Remigio  
Cebu: Dalaguete

## REGION IX-20

ZAMBOANGA DEL SUR: Pagadian City  
ZAMBOANGA SIBUGAY: Ipil  
ZAMBOANGA DEL NORTE: Dipolog City  
Zamboanga City  
BASILAN: Isabela City  
ZAMBOANGA SIBUGAY: Buug  
ZAMBOANGA SIBUGAY: Imelda  
ZAMBOANGA DEL NORTE: Roxas  
ZAMBOANGA DEL NORTE: Dapitan City  
ZAMBOANGA DEL SUR: Ramon Magsaysay  
ZAMBOANGA DEL SUR: Guipos  
ZAMBOANGA DEL SUR: Molave  
ZAMBOANGA SIBUGAY: Ttay  
ZAMBOANGA CITY: Zamboanga West  
ZAMBOANGA CITY: Zamboanga State Polytechnic College  
ZAMBOANGA SIBUGAY: Tungawan  
ZAMBOANGA DEL NORTE: Utoy  
ZAMBOANGA DEL NORTE: Tampilsan  
ZAMBOANGA DEL SUR: Mahayag  
ZAMBOANGA DEL SUR: AURORA

## REGION II-48

CAGAYAN VALLEY: Tuguegarao City  
ISABELA: Iigan City  
NUEVA VISCAYA: Bayombong  
QUIRINO: Cabarroguis  
CAGAYAN VALLEY: Santiago City  
BATANES: Basco  
CAGAYAN VALLEY: Tuguegarao City  
ISABELA: Cauayan City  
BATANES: Ibaay  
BATANES: Sabtang  
CAGAYAN: Alcala  
CAGAYAN: Apam Polytechnic Institute

## REGION III-29

BATAAN: Balanga City  
ZAMBLES: Olongapo City  
AURORA: Baler  
TARLAC: Tarlac City  
AURORA: Maria Aurora  
BULACAN: Malolos City  
TARLAC: Concepcion  
NUEVA ECIA: Cabanatuan City  
PAMPANGA: City of San Fernando

## REGION V-38

CAMARINES NORTE: Jose Panganiban  
CAMARINES SUR: Calabanga  
Sorsogon: Bulan  
MASBATE: Aroroy  
MASBATE: Milagro  
ALBAY: Legaspi (Albay Capitol Annex)  
CAMARINES SUR: Pili  
SORSOGON: Iriga  
CAMARINES SUR: Sipocot  
CAMARINES SUR: Goa  
ALBAY: Camlig  
CAMARINES SUR: Nabua  
ALBAY: Guinobatan

CAMARINES NORTE: Daet (DTI)  
CAMARINES NORTE: Daet (LGU)  
ALBAY: Legaspi City (LGU)  
ALBAY: Legaspi City (Mall)  
SORSOGON: Sorsogon City  
SORSOGON: Sorsogon City (DTI-PO)  
MASBATE: Masbate City (DTI-PO)  
CATANDUANES: Virac  
CATANDUANES: San Andres  
CAMARINES SUR: Naga City  
CAMARINES SUR: Naga City  
CAMARINES SUR: Iriga City  
CAMARINES NORTE: Mercedes

ALBAY: Tabaco City  
MASBATE: Placer  
MASBATE: San Jacinto  
CAMARINES NORTE: Labo  
ALBAY: Ligao City  
ALBAY: Oas  
CATANDUANES: Baras  
MASBATE: San Pascual  
MASBATE: Cawayan  
CATANDUANES: Pandan  
SORSOGON: Donsol  
MASBATE: Cataingan

## REGION VIII-43

LEYTE: Carigara  
LEYTE: Tanauan  
LEYTE: San Isidro  
LEYTE: Palompon  
LEYTE: Hilongos  
LEYTE: Abuyog  
LEYTE: Palo  
SAMAR: Calbayog City  
BILIRAN: Naval  
SAMAR: Catbalogan City  
EASTERN SAMAR: Borongan City  
NORTHERN SAMAR: Catarman  
NORTHERN SAMAR: Laoang  
EASTERN SAMAR: Guiuan

SOUTHERN LEYTE: Maasin City  
LEYTE: Baybay City  
LEYTE: Ormoc City  
LEYTE: Tacloban City  
SAMAR: Paranas  
SAMAR: Basey  
LEYTE: Alang-Alang  
LEYTE: Albuera  
SAMAR: Calbiga  
LEYTE: Mahaplag  
LEYTE: Jaro  
LEYTE: Kananga  
LEYTE: Dulag  
LEYTE: Hindang

## CARAGA-21

AGUSAN DEL NORTE: Nasipit  
DINAGAT ISLAND: Cagdianao  
SURIGAO DEL SUR: Bolog City  
DINAGAT: Loreto  
SURIGAO DEL NORTE: Dapa  
AGUSAN SUR: Bayugan City  
AGUSAN SUR: Prosperidad  
AGUSAN SUR: Sibagat  
SURIGAO DEL SUR: Cantilan  
SURIGAO DEL NORTE: Surigao City  
AGUSAN DEL NORTE: Butuan City  
AGUSAN DEL SUR: San Francisco  
SURIGAO DEL SUR: Tandag City  
SURIGAO DEL NORTE: Surigao City  
AGUSAN DEL SUR: Talacogon  
PROVINCE OF DINAGAT: San Jose  
AGUSAN DEL NORTE: Cabadbaran City  
AGUSAN DEL NORTE: Jibonga  
SURIGAO DEL NORTE: Claver  
SURIGAO DEL NORTE: Del Carmen

## REGION X-28

MISAMIS ORIENTAL: Cagayan de Oro City  
MISAMIS OCCIDENTAL: Ozamiz City  
MISAMIS OCCIDENTAL: Oroquieta City  
CAMIGUIN: Mambajao  
BUKIDNON: Malaybalay City  
LANAO DEL NORTE: Iligan City  
MISAMIS ORIENTAL: Claveria  
LANAO DEL NORTE: Tubod  
MISAMIS ORIENTAL: El Salvador City  
BUKIDNON: Valencia  
MIS OCCIDENTAL: Plaridel  
CAMIGUIN: Mahinog  
MIS OCCIDENTAL: Armenes  
LANAO DEL NORTE: Iligan City  
LANAO DEL NORTE: Lala  
LANAO DEL NORTE: Kapatagan  
BUKIDNON: Maramag  
BUKIDNON: Manolo Fortich  
BUKIDNON: Don Carlos  
MISAMIS ORIENTAL: Opol  
LANAO DEL NORTE: Linamon  
MIS ORIENTAL: Laguiding  
BUKIDNON: Talakog  
MIS OCCIDENTAL: Calamba  
MIS ORIENTAL: Alubijid  
MIS ORIENTAL: Lugait  
MIS ORIENTAL: Tagoloan

## REGION XII-20

General Santos City  
SARANGANI: Alabell  
NORTH COTABATO: Kidapawan City  
SOUTH COTABATO: Koronadal City  
SULTAN KUDARAT: Isulan  
SULTAN KUDARAT: Tacurong City  
Cotabato City  
SOUTH COTABATO: Surallah  
SOUTH COTABATO: Koronadal City  
NORTH COTABATO: Mataram  
NORTH COTABATO: Makilala  
SULTAN KUDARAT: Lambayog  
SULTAN KUDARAT: Bagumbayan  
SARANGANI: Alabell  
SARANGANI: Malapatan  
SARANGANI: Matsum  
SOUTH COTABATO: Sta. Nifra  
SOUTH COTABATO: Tantangan  
SOUTH COTABATO: Tupi

## REGION XI-21

DAVAO ORIENTAL: Baganga  
DAVAO DEL SUR: Digos City (PO)  
COMPOSTELA VALLEY: Compostela  
DAVAO DEL SUR: Padada  
DAVAO CITY: Toril  
DAVAO DEL NORTE: Tagum City  
COMPOSTELA VALLEY: Monkayo  
DAVAO DEL SUR: Bansalan  
DAVAO ORIENTAL: Lupon  
DAVAO ORIENTAL: Mati City  
DAVAO DEL SUR: Digos City  
DAVAO CITY  
DAVAO DEL NORTE: Tagum City  
COMPOSTELA VALLEY: Nabunturan  
DAVAO ORIENTAL: Cateel  
DAVAO ORIENTAL: San Isidro  
DAVAO ORIENTAL: Governor Generoso  
DAVAO OCCIDENTAL: Malita  
COMVAL: Nabunturan  
DAVAO DEL NORTE: Panabo  
DAVAO DEL NORTE: New Corella

DTI - 75 LGU - 353 ACADEME - 12 NGO - 3 MALL - 4